



EXPLORING NEW HORIZONS

TREX.PARTS – THE FORKLIFT PARTS EXPERTS



# OUR IDEA

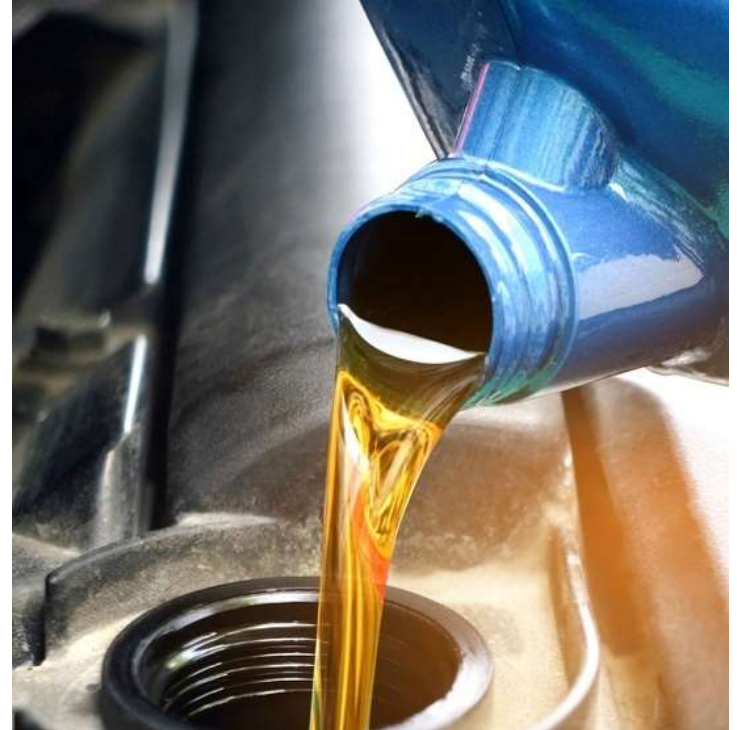
## A START-UP WITH DOUBLE THE EXPERTISE

Two strong specialists have embarked on a joint venture.

One is an expert in global intralogistics:  
market, suppliers, ranges.

The other is a highly capable European replacement parts  
wholesaler that also provides support in the form of e-commerce  
and logistics expertise.

Together we are TREX.PARTS:  
THE forklift parts experts!



# OUR VISION

## WE WANT TO BE THE BEST SUPPLIER ON THE MARKET

In order to be the best supplier on the market

- we are transparent and approachable
- we tailor our services to your needs
- we offer simple ordering processes and fast delivery
- we continue to check and improve the quality of our products and services



# OUR MISSION



WE ARE THE ALTERNATIVE FORKLIFT PARTS SUPPLIER

0 %

We guarantee transparency

100 %



# OUR VALUES

## TRANSPARENCY | TRUST | PARTNERSHIP

“We know what our customers need for their daily work.

This is why we, in our role as partner, offer fast, reliable service and excellent availability.

Our replacement parts offering is comprehensible and transparent”.

This is why workshops and service teams put their trust in us.

**TREX.PARTS – THE forklift parts experts**



# OUR MISSION STATEMENT

QUICK | EASY | PERSONAL

"In order to offer my customers the best service, I need a dealer able to supply high-quality replacement parts as quickly as possible."



Mr Franke,  
forklift operator

"Downtimes are bad for business. That's why I trust my service partner to have the right parts to repair my machines quickly."



Mr Schmitz,  
service partner

"Fast service and delivery, plus highest quality are our strengths - this is how we support our customers in their business activities."



Mr Meier,  
TREX.PARTS

# #FAIRCOMPARISON

## WE ARE PROUD TO OFFER CONSISTENTLY HIGH QUALITY

Whether it's genuine, OEM or high-quality aftermarket parts that you need, we always have the perfect solution for you.

You can choose which product is right for you.

And you can always rely on our consistently high quality.

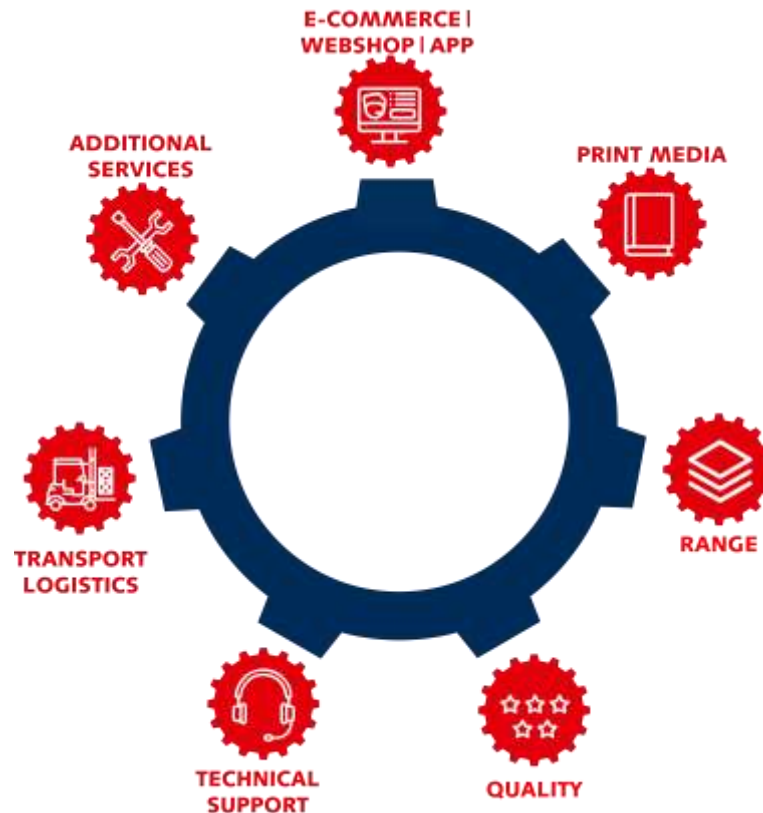
That's our fair comparison guarantee.



# THE TREX.CIRCLE

## IMPRESSIVE IN ALL AREAS

To provide you with the best possible service, our procedures overlap efficiently:







# E-COMMERCE | WEBSHOP | APP

## TECHNOLOGY REQUIRES TECHNOLOGY

- User-friendly webshop with more than 10 million products
- Fast search results from full-text and numerical searches
- Clear identification of all parts
- Direct ordering from exploded-view diagrams possible
- Practical app for mobile applications, including barcode scanner for placing orders quickly





# PRINT MEDIA

## OUR RANGE IN YOUR HANDS

Despite the high level of digitisation, we wouldn't do without our traditional printed catalogues and offers:

- Seasonal and range-specific offers
- Detailed product descriptions and photos
- Clearly sorted according to manufacturer and product group
- Practical reference without having to use the internet





# RANGES

## STRONG ALL-ROUNDERS

- Replacement and wearing parts for forklifts
- Three quality levels: genuine, OEM and aftermarket parts
- Extensive supplementary range: electrics, hydraulics, tools and workshop equipment
- Range covers multiple sectors: construction machinery, garden & forestry, agricultural technology
- Over 300,000 stock items available immediately





# QUALITY

## ALWAYS ROOM FOR IMPROVEMENT

We only offer replacement and wearing parts that meet all quality, performance and practicability requirements.

Our #fairpromise:

- Certified quality management
- Daily quality standards checks
- Continuous checks on incoming goods
- Material and wear tests
- Our own test lab





# TECHNICAL SUPPORT

## DIRECT SERVICE

The cornerstones of our efficient support service:

- Support and service provided from quotation to timely delivery
- Expertise and personal service
- Years of experience
- Market knowledge
- Access to technical advisers
- Informative newsletter
- Rapid replacement parts identification
- Fast, accurate order processing
- Good availability
- Reliable delivery
- Broad supplier network



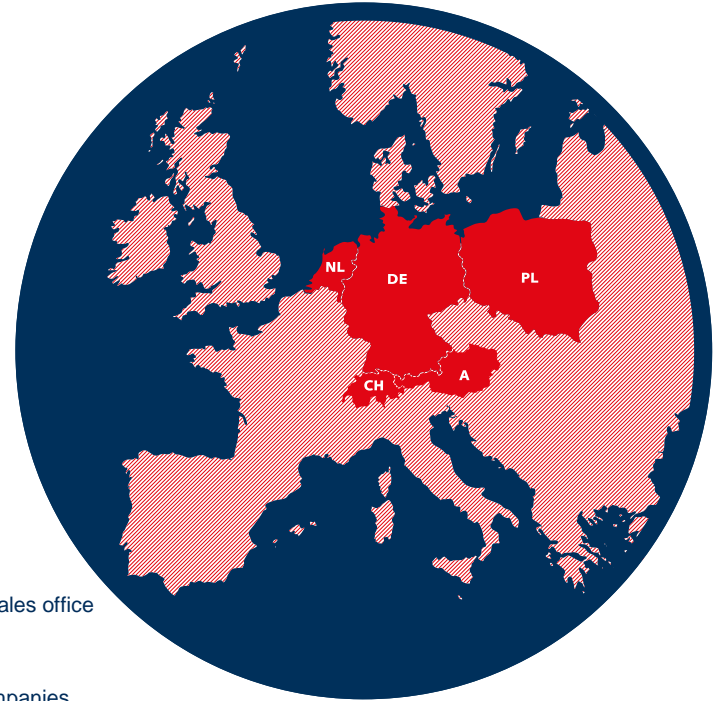


# TRANSPORT LOGISTICS

## FROM SITTENSEN OUT INTO THE WORLD

We are there for you:

- We are based in Germany and have our own sales offices for Germany, Austria and Switzerland, the Netherlands and Poland
- All other countries in Europe are supplied by our parent companies
- We offer overnight and express delivery, standard delivery and direct in-vehicle delivery for technicians' vehicles



Countries with their own sales office



Distribution via parent companies



# ADDITIONAL SERVICES

## PARTS ARE JUST PART OF WHAT WE OFFER

- Cutting centre for custom-made, ready to use flyer chains
- Hydraulic hose service with online configurator
- Maintenance kits for all common manufacturers and models
- Services covering inspections and maintenance intervals



# TREX.PARTS – THE BETTER BALTERNATIVE

## AND FAIR PARTNER

At TREX.PARTS we believe that good offers must be comparable. That's why our replacement parts offering is comprehensible and transparent.

Transparency is a prerequisite for a fair business relationship, and something that we are able to achieve by offering you a genuine alternative when selecting replacement parts and accessories:

- Transparent replacement parts offering
- Genuine alternative thanks to the variety of products offered



The screenshot displays the TREX.PARTS website interface. At the top left is the logo 'TREX.PARTS' with the tagline 'Für Profis. Von Experten.' Below it is a search bar with the placeholder text 'Ihr Suchbegriff'. To the right of the search bar is a navigation menu with links for 'Sortiment', 'Spezial-Suchen', 'Angebote', and 'Mein Bereich'. The main content area features a large image of a person using a laptop and a smartphone, with the text 'JETZT DOWNLOADEN TREX.PARTS jetzt auch für unterwegs' and a button for 'Mehr Informationen >'. Below this is a section titled 'Angebote und Empfehlungen' which lists four product categories with images and descriptions:

- Reparatursatz Absperrventil RK-Qualität: Erstausrüster
- Reparatursatz für Cobra und MD-Qualität: Erstausrüster
- Reparaturkit RK-FL219-Qualität: Ident
- Druckregler Cobra-Qualität: Ersta



# TREX.<sup>®</sup> PARTS



For Professionals. From Experts.

